

NEGOTIATED SETTLEMENTS — IT'S PART OF OUR DNA

Negotiating isn't easy, which is why many competitors shy away from negotiated settlements.

With the integration of Opus MedStrategies into the Hines suite of services, and through their parent company Global Excel Management, Hines now brings over 30 years of negotiation experience to the table. Our negotiation strategy is designed to provide you with exceptional savings – with less hassle.

OUR MULTI-LEVEL SUPPORT, DEVELOPED THROUGH DECADES OF SUCCESS, OFFERS:

- Specialized services in Complex Claims, Inpatient & Outpatient claims and low dollar negotiations
- 40+ specialized and trained negotiators with an average of 15+ years' experience
- Claims handling benchmarked against public and proprietary fee schedules
- Full provider sign-off with no balance billing issues
- Backed up with our in-house legal team
- Prompt turnaround
- Transparent reporting
- Nationwide solution

The combination of Hines' care management with Opus MedStrategies' cost containment services assists members in healthcare navigation and aims to get members to the Right Place at the Right Time, for the Right Care, at the Right Cost. We call this new suite of services **Opus360** and it's available as a fully integrated package or as individual products.

For more information, and to explore how we can make Negotiations work for you, contact us:

800-735-1200



OPUS360

Negotiations